Global Digital Networks

David Sable, Wunderman

WPP Digital

With the best possible pedigree in traditional direct marketing, Wunderman has become a real presence in the Web design field as well.

Forrester





Working on WPP's Largest Clients







About Wunderman Blast Radius and Buddy Media



the **wunderman** network

WPP



"We are living in an age of repersonalization.... People, products and services are all seeking an individual identity....

A computer can know and select such personal details as who prefers strong coffee, imported beer, new fashions, bright colors...

New marketing forms which will link these facts to advertising and selling must evolve – where advertising and buying become a single action.

Those marketers who ignore the implications of our new individualized information society will be left behind..."

November 29, 1967 American Marketing Association, MIT



Forrester Wave US Interactive Agencies, Q3 2009



Source: Forrester Research Inc

WPP

There is no Digital without 0 2 2

All Digital is Direct

Jan Marine



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ALL RELATIONSHIPS ARE LOCAL[™]



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Marketers will thus increasingly lean off agencies such as Blast Radius and Buz offices viedto as well as ventations such as

the best ways to build

Commitment to Excellence ADWEEK FORRESTER campaign AdvertisingAge

AdvertisingAg

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WPP







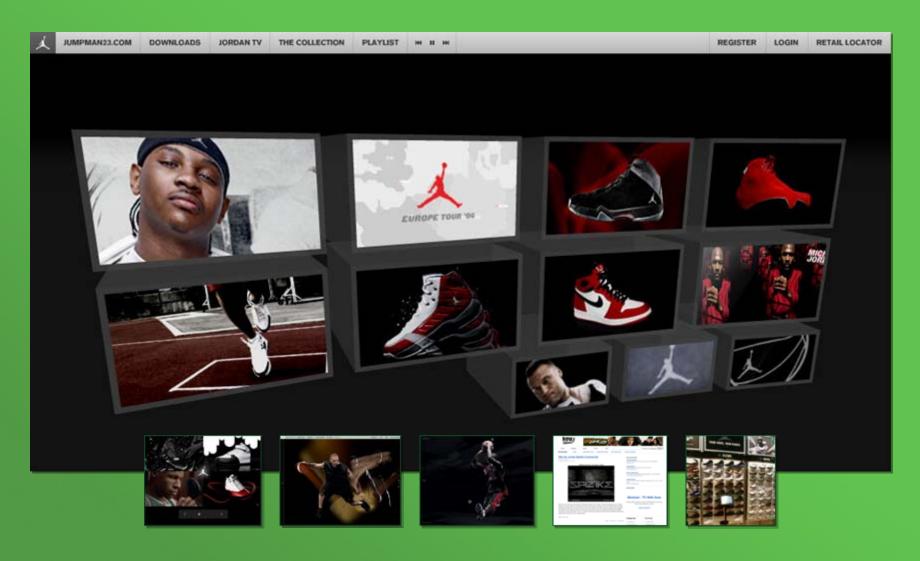






























WPP

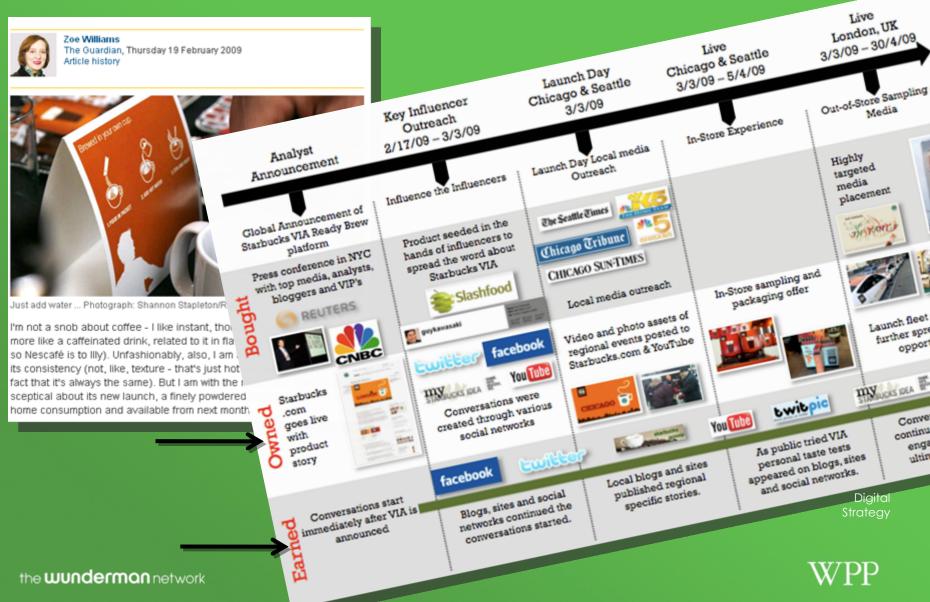


Starbucks.com

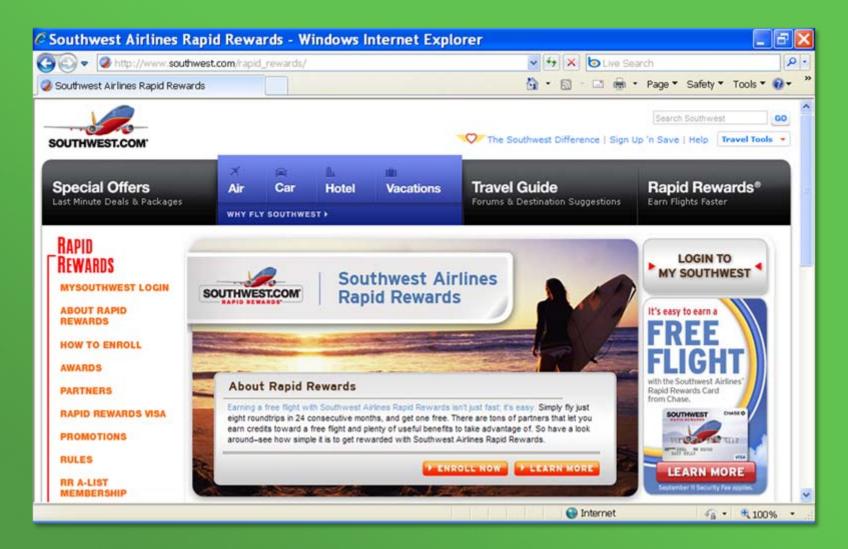




Starbucks Via













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About Wunderman

underman's acquisition of ractive and web analytics agencies st Radius a**QuizHeritage**ng them. Pan on agencies such as Blast Radius and Buddy Media as well as vendors such as **commissions** to show them becellence ways to build

Our Network

North America 33 Offices 1,500+ Employees EMEA 57 Offices 2,000+ Employees

Asia/Pacific 27 Offices 1,000+ Employees LATAM 13 Offices 700+ Employees Digital Leadership And Innovation

AdvertisingAge

What do clients really need from a global digital network?



Access to best-in-class resources Unified platform Consistent reporting and analytics Ability to trans-create/translate/ localize Local insight and accountability Global standards and accountability

WPP Global Partners in Digital





WPP

Unified Global Platform

Reporting, Insights and Optimization

Global Intelligence and Optimization



Service Centers

- Outsourced marketing execution
- High-skilled, lowcost regional hubs
- Built for Microsoft
- 50,000 service requests

- CORE SERVICES
- List pulls
- Event Setup
- Email Execution
- Online
 Registration
- Newsletter
 Delivery
- Campaign
 Setup

- ADV. SERVICES

 Data gauntlet
 Data visualization
 Analytics / RPS
- Global program exec, lead generation MMRP
- Platform rollouts

PEOPLE

- Centralized
 Area based
 Lower cost
 Highly skilled
- ⁿ ■Time zone P ready

Consistent

PROCESS

- Process
- Privacy
 Compliant
- SLA driven

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Deliver 🦉

Global Digital Production

WEB

- Website development
- Microsites and sitelets
- Operations and maintenance
- Content updates

EMAIL

- HTML emails
- Templates
- Versioning
- Localization

- ONLINE ADVERTISING
- Flash and rich media banners
- Resizing
- Localization
- Landing page and microsites

DIGITAL PRODUCTION MANAGEMENT

- Production scoping and staffing
- Workflow and communications development
- Production management, QA and support
- Localization

9 hubs span all time zones

Saves Clients 20-50%

Bogatá • São Paula* • Buenos Aires* • Johannesburg* • Moscow* • New Delhi* • Singapore • Costa Rica • Bogatá •

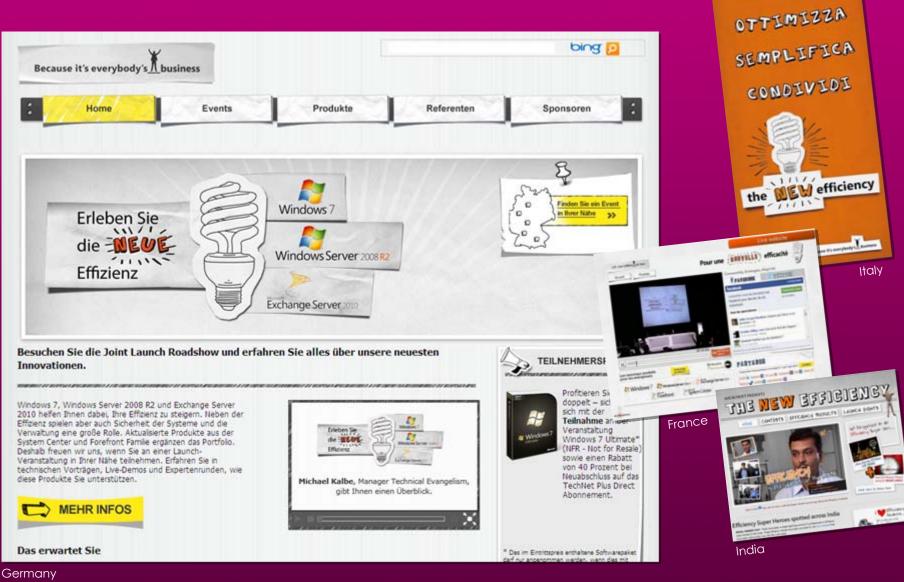








Microsoft Windows 7



the **wunderman** network

WPP

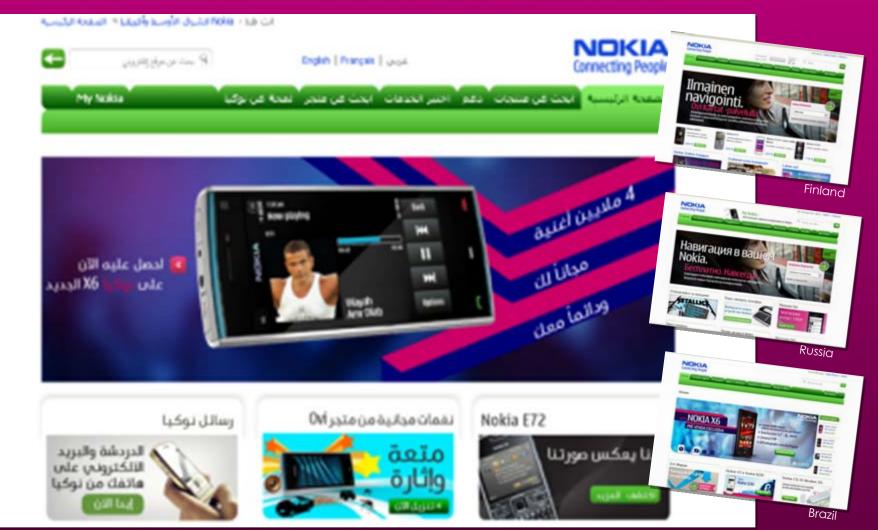
Microsoft







NOKIA NOKIA.COM

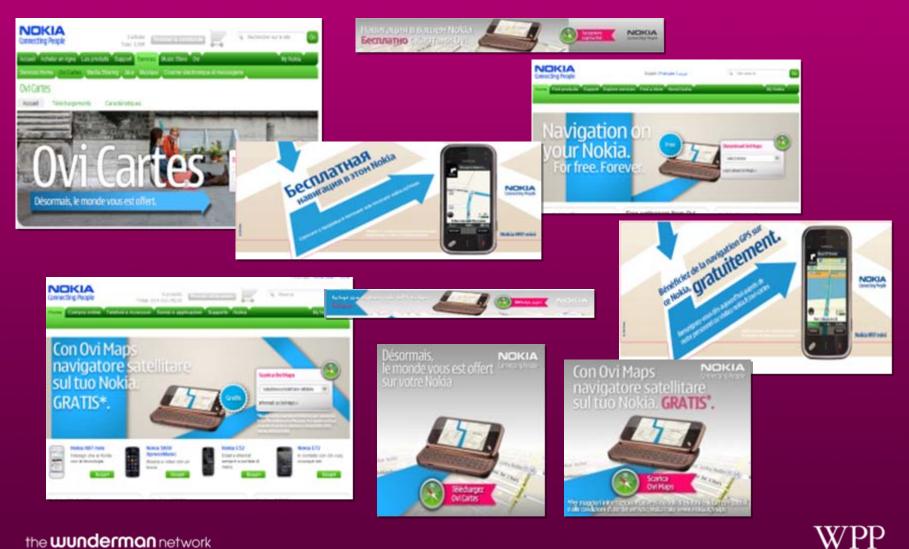


Tunisia Arabic

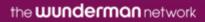
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Global Campaign Deployment













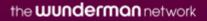






WPP

Czech Rep.





Malcolm Muggeridge